

REDCEDAR

TECHNOLOGY GROUP

Company Name: Red Cedar TG-MTE, LLC dba Red Cedar TG
Address: 2115 Stephens Place Suite 310, New Braunfels TX 78130
Contracting Options: SBA 8(a) Program, GSA MAS, GSA STARS III
Status: 8(a) Tribally Owned, Small Disadvantaged Business (SDB)
SBA 8(a) Exit Date: 3/12/2028
UEI: M9XRJJKC8DS4
CAGE Code: 7VKL1
Contact: RCTG-Biz@redcedartg.com
Website: www.redcedartg.com



U.S. Small Business
Administration

ABOUT US

Red Cedar TG is an industry leader in providing advanced healthcare technology solutions, with a strong focus on telecommunications infrastructure for the healthcare industry. Our services are essential in creating efficient, secure, and robust telecommunication systems within healthcare facilities. Our team, comprising of highly skilled professionals including military veterans with over a decade of experience and BICSI certifications, is adept at deploying sophisticated indoor and outdoor fiber optic solutions, CAT 6 network cabling, and comprehensive low voltage cabling solutions. Our portfolio showcases extensive work with large healthcare facilities, emphasizing our ability to manage complex projects. From the installation of advanced Distributed Antenna Systems (DAS) and small-cell network cellular solutions to the strategic placement and setup of wireless access points and CAT 6A Plenum cables, we are dedicated to ensuring sustainable, reliable, and cost-effective telecommunications for our healthcare clients, regardless of their size.

PAST PERFORMANCE

Project: BAMC COTO DAS Expansion

Customer: Brooke Army Medical Center (BAMC)

Date: 09/2023 – 06/2026

Contract Value: \$8.6M

Description: Installation and termination of over 200,000 feet of CAT 6A Plenum cable within BAMC and Consolidated Office Tower (COTO) buildings and an additional 2K feet at the Camp Bullis Taylor Burk Clinic supporting CommScope ERA® DAS ION-E® Universal Access Point 2 (UAP2) and CommScope ONECELL® small-cell network cellular solutions.

Project: METC Distributed Antenna System Installation

Customer: Medical Education Training Center (METC)

Date: 09/2020 – 03/2023

Contract Value: \$2.3M

Description: Installation and termination of over 200K feet of CAT 6A Plenum cable supporting the all-digital architecture CommScope ION-E DAS Universal Access Points (UAPs) throughout the designated areas of each site. Five Medical Instructional Buildings were included for a total of 20 floors and 739K square feet of specified coverage within the METC facility.

Project: El Paso Baptist Health Wireless Upgrade

Customer: El Paso Specialty Hospital

Date: 09/2019

Contract Value: \$155K

Description: Installed 67 Wireless access points in a newly renovated hospital. Installed CAT 6 cabling for each access point. Designed wireless access point placement and provided heat maps and saturation levels.

Project: Wi-Fi System Upgrade

Customer: Baptist Health System - San Antonio

Date: 04/2019 – 12/2019

Contract Value: \$147K

Description: Installed, labeled, and tested 700 CAT 6A cable runs with 105K feet of cable. Installed, labeled, and tested patch panels to support all cabling. Installed, labeled, and tested 1,295 Cisco access points. Decommissioned 785 legacy access points and removed all legacy cables.

BUSINESS DATA

FOCUS AREAS

- ⇒ Indoor/outdoor fiber optic installation
- ⇒ Low voltage cabling solutions - all copper cable types.
- ⇒ Wireless network design and installation
- ⇒ Network and communications services
- ⇒ Distributed Antenna System solutions
- ⇒ Concrete coring

NAICS

- 238210 Electrical Contractors and Other Wiring Installation Contractors
- 334220 Electrical Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing
- 513210 Software Publishers
- 517121 Telecommunications Resellers**
- 517810 All Other Telecommunications
- 541330 Engineering Services
- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services
- 541519 Other Computer Related Services
- 611420 Computer Training

SOCIOECONOMIC STATUS

8(a) Tribally Owned SDB
Indian Small Business Economic Enterprise (ISBEE)

RATINGS/CERTIFICATIONS

CMMI Development Level III
CMMI Services Level III
ISO 9001:2015

OFFICES

2115 Stephens Place, Ste 310
New Braunfels, TX 78130
(830) 549-3111

5504 Bandera Road, Ste 203
San Antonio, TX 78238
(830) 549-3111

1728 Corporate Crossing, Ste 1
O'Fallon, IL 62269
(618) 420-9109

BENEFITS OF TRIBAL & SOLE SOURCE CONTRACTING



8(a) CERTIFIED

SOLE SOURCE ADVANTAGES

- ✓ **Sole-source awards above standard competitive thresholds for Tribal 8(a) firms.** Contracting officers may award sole-source contracts to tribally owned 8(a) participants above the standard 8(a) competitive thresholds. **13 CFR 124.506(b)(1)**
- ✓ **Justification and Approval (J&A) required only for higher-dollar awards.** J&A is required for sole-source awards exceeding \$25M (or \$100M for Defense), in accordance with FAR requirements. **13 CFR 124.506(b)(5); FAR 19.808-1(a); FAR 6.303; DFARS 219.808-1(a)**
- ✓ **Streamlined acquisition through direct negotiation.** The 8(a) program allows streamlined award handling, and SBA may authorize the Contracting Officer to negotiate directly with the 8(a) participant. **13 CFR 124.503; FAR 19.808-1(c)**
- ✓ **Reduced protest risk for sole-source awards.** Eligibility and size status of 8(a) participants for sole-source awards are not subject to protest, improving procurement certainty. **13 CFR 124.517(a)-(b)**
- ✓ **No standard competitive threshold cap for Tribal 8(a) sole-source awards.** Tribal 8(a) entities are exempt from the usual 8(a) competitive thresholds, allowing for larger sole-source awards with appropriate approvals. **13 CFR 124.506(b)**

WHY TRIBAL?

- ✓ Prime contractors may receive Small Business and SDB subcontracting credit for subcontracts awarded to tribally owned partners like Red Cedar TG. **FAR 19.703(c)(1)(i)**
- ✓ Indian Incentive Program (IIP) - Eligible Prime contractors may receive a 5% incentive payment for subcontracting with a tribally owned partner like Red Cedar TG. **DFARS 252.226-7001**
- ✓ Eligible firms may participate in Department of the Interior *Buy Indian* set-asides as Indian Economic Enterprises (IEE) under the *Buy Indian Act*. **25 U.S.C. 47; DIAR Part 1480.**

CONTRACT VEHICLES



CONTRACT NO. 47QTCB22D0418

- ✓ 8(a) STARS III is a Best-in-Class (BIC) contract designated by the Office of Management and Budget (OMB) as a preferred governmentwide solution.
- ✓ \$50B program ceiling and five-year base period with one three-year option. This allows for long-term planning of large-scale program requirements.
- ✓ Contract types include fixed price (**FAR 16.2**), labor-hour (**FAR 16.602**), incentive (**FAR 16.4**), and time-and-material (**FAR 16.601**) terms.
- ✓ Ancillary services and/or equipment are permitted when integral and necessary to the IT services-based solution. This enables integrated IT services-based solutions.
- ✓ Enables federal clients to earn SDB credit.
- ✓ Pre-competed, easy-to-use contract with streamlined ordering procedures based on **FAR 16.505**.
- ✓ No protests on orders under \$10M, except on the grounds that the order increases the scope, period, or maximum value of the GWAC.



CONTRACT NO. 47QTCA24D0087

Special Item Numbers (SINs):

511210	Term Software License
518210	Cloud Services
54151	Software Maintenance
54151S	Professional IT Services
541519ICAM	Identity, Credential, & Access Management Services

- ✓ Multiple Award Schedule (MAS) is a BIC contract designated by the OMB as a preferred governmentwide solution.
- ✓ Contract types include fixed price (**FAR 16.2**), labor-hour (**FAR 16.601**), and time-and-material (**FAR 16.602**) terms.
- ✓ Offers blanket purchase agreements (BPA) to meet your strategic sourcing, compliance requirements, and socio-economic goals.
- ✓ Eligible federal, state, and local governments can issue market research or RFQ to vendors.
- ✓ Pre-competed, easy-to-use contract with streamlined ordering procedures based on **FAR 16.505**.
- ✓ Complimentary GSA team scope compatibility reviews for contract compliance.



30-60 DAYS

The time it typically takes for a quick, smooth transition to full operations with an 8(a) company.



LEARN MORE

Visit our website or contact us at RCTG-Biz@redcedartg.com